

One process, end to end.

PROCESS	ELAPSED	TEAMS	OWNED END TO END BY
Field hours to payroll	6 days	Field, accounting, super	Nobody
TEAM	STEP	TIME LOST	
FIELD Procore	Daily log closed	—	
NOBODY OWNS THIS		3.5 days	
It waits for someone to pull it into Sage			
ACCOUNTING Sage	Job cost posted	—	
OR THIS		2 people	
The same hours get retyped by hand			
SUPER Email	Payroll signed off	—	
OR THIS EITHER		Every week	
It goes back to the super to fix			

Most of the time belongs to nobody

4 of 6 days

Nobody owns the shaded rows. Every white row has a team and a system behind it. The shaded ones sit between two, which is why nobody has ever priced them.

THE SAME ROWS, AFTER THE WORK

Summers Plumbing	Fifty invoices a day, matched by hand	11,000 min a month
Pinnacle Engineering	Payment files waiting on a reminder	0 reminders to send
Marian University	Every new build needed outside help	Their team builds the next one

See what this looks like in your organization.

ANSA draws this same map on a process your teams already argue about, then takes the gap itself off your teams and keeps answering for it. Nobody's job is to fill the space between two teams. That is the job.



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